

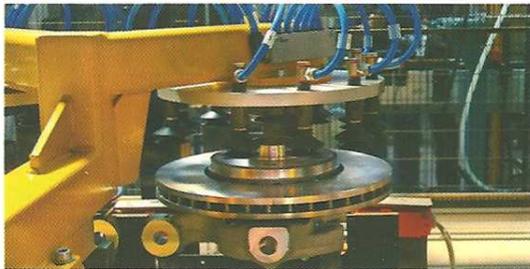
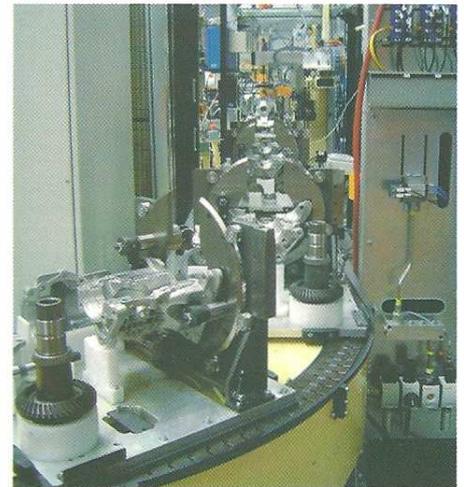
# ABOUT TEHNOMAT

## TEHNOMAT INDUSTRIAL ENGINEERING

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TEHNOMAT, a Romanian company established in 1998, commercializes, since the beginning of its activity, mechanical items exclusively addressed to European clients.

Starting with the year 2000, Tehnomat becomes the Romanian branch of **FABRICOM SYSTEMES D'ASSEMBLAGE (FSA)**, an A list actor on the France market of assembly systems and special (purpose) machines. As a part of the Suez Energie Services division of group GDF-Suez, worldwide leader in the energy and environment industries, FSA comprises, along with its branches in Romania, Brazil, United States and China, over 450 employees, achieving a consolidated turnover of about € 48 million.



## LOCATION

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TEHNOMAT is located in CLUJ-NAPOCA, the economic capital of the north-west of Romania, with a sustained economic development rate. The town knew how to capitalize on its industrial tradition and, due to the numerous universities, it has become a major supplier of specialised labour force.

## OUR MEANS OF PRODUCTION

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We are currently using a production surface of approximately 3520 sq m, divided on two main activities:

### 1 - Mechanic processing:

- 22 traditional machines, 3 CNC machines, 2 welding stations, a painting room; where 40 people work in 3 shifts, thus ensuring two thirds of the mechanic purchase essentials (used parts and mechanically welded parts);

### 2 - Assembly:

- A team of 10 carries out the assembly and testing of equipments performed by Tehnomat, having at its disposal a surface of 1,200m<sup>2</sup>.

To be able to satisfy our clients' needs in the best possible way, we are equipped with accurate competitive measurement and control installations, from classic instruments to 3D fixed and portable control devices, real-time output optimisation and control software.

The management of the activity of TEHNOMAT is performed by means of TEHNOCOM a personalized integrated software, connected to the SAP platform of FSA group.

In order to make communication with our partners easier we have at our disposal a videoconference system, this optimising travel costs for project reunions.

Our Quality Assurance System (ISO 9001, 2008 - by TUV) is the living proof of our wish to achieve performance and satisfy our clients countrywide and abroad.



# INDUSTRIAL ENGINEERING

## TEHNOMAT STRUCTURE

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Currently, TEHNOMAT personnel are 99, out of which 40 are highly-qualified engineers, divided to the following departments:

- **Purchasing Department**, ensuring the operation interface with suppliers and subcontractors countrywide and in the EU. Our acquisition structure displays thorough knowledge of the industry at the European level, may it be either raw materials acquisition, specific mechanical and electrical catalogue components or acquisitions of complex functions based on terms and conditions;
- **Design area** is the place where mechanical, electrical and automation projects are performed on design software such as SolidWorks, Autocad, Xelec, See Electrical, Step7, PL7 etc.;
- **Project Management** in which our team of project managers performs the management of projects directed to TEHNOMAT and, at the same time, the permanent interface with our customers;
- **Quality Control**, provides detailed checkout of parts delivered to us. The means of control used vary from a very large range of classic measuring tools to a mobile 3D-ROMER portable coordinate measuring machine, and a 3D control machine with shafts with a capacity of 1000x700x600;
- **Logistics Department** deals with transport, supply and Customs activities;
- **Production Department** gathers all manufacture, assembly and finishing activities.

We should emphasise the fact that our team members are proficient in at least one foreign language (French or English), which may enable both good contact and good business development. It is of no less importance to mention the mobility of our teams that provide the putting into service of our equipments in all European countries.

## WHO RECOMMENDS US

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We can find any equipment made by TEHNOMAT all around the world: Germany, France, Spain, Hungary, Russia, Canada, China and South Africa.

Among the most prominent customers who have trusted in us we may mention: FSA, Renault, Dacia, Peugeot-Citroen, Michelin, Lectra, Superba, TRW, Inergy, Valeo, Delphi, NTN-SNR, Bombardier etc.



## OUR ABILITIES

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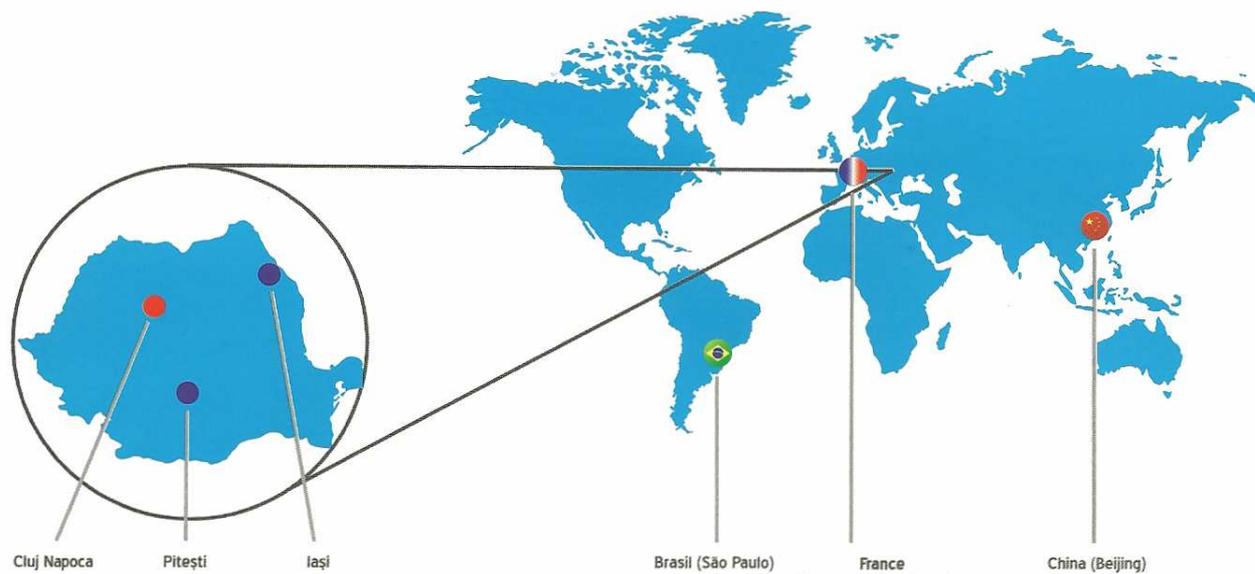
After 12 years of continuous experience, TEHNOMAT offers its customers a large choice of services as follows:

- Mechanical parts and mechanically welded parts,
- Operational mechanical groups,
- Manual, semi-automatic and automatic work posts,
- Handling installations,
- Assembly lines.

Along with FABRICOM SYSTEMES D'ASSEMBLAGE, TEHNOMAT works in the car industry field (engines, gearboxes, earth connections) as well as in the special machines field (for tyre and textile manufacture, and other industrial equipments).

For its activity as a whole, TEHNOMAT puts into practice the concept of "global service", for which it was awarded the "Trophe de l'Entreprise Internationale" at the "Alliance de Lyon" exhibition in 2002.





## TEHNOMAT INDUSTRIAL ENGINEERING

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