

EKSTRA-KOVINA, d. o. o., je družinsko proizvodno podjetje, kjer primarno ponujamo usluge storitev mehanske obdelave odkovkov in odlitkov. Zanjih nekaj let pa se v manjšem obsegu ukvarjamo tudi z izdelavo utopnega kovaškega orodja ter konstruiranjem in izdelavo vpenjalno-vrtalnih priprav. Podjetje je bilo ustanovljeno leta 1991.



V zadnjih letih smo hitro razvijajoči visokotehnoški gospodarski subjekt. Velik napredek smo storili predvsem, ko smo močno posodobili strojni park, posodobili pripadajoče procese in zaposlili ustrezni kader, ki je z dodatnim znanjem ponesel podjetje na višjo raven.

V času gospodarske krize (2008–2012) smo ugotovili, da bo treba nekaj storiti v smeri razvoja in usmerjenosti podjetja, če želimo podjetju zagotoviti nadaljnji obstoj na trgu. Zato smo leta 2010 kupili visokotehnoški CNC-obdelovalni center, ki je bil prvi korak k posodobitvi podjetja in velik korak k dolgoročno zastavljenim ciljem.

Leta 2014 smo na zahtevo tujega trga začeli urejati potrebno dokumentacijo in standardizacijo podjetja, z namenom pridobivanja certifikata ISO 9001 za kakovost, ki je za tuje trge zelo pomemben. Jeseni istega leta smo certifikat kakovosti, ISO 9001:2008, tudi pridobili.

V začetku julija 2014 se je na podlagi bodočega projekta nabave novega CNC-obratovalnega centra začela prenova obstoječe delavnice ter selitev trenutne pisarne (slednja je bila v delavnici) v moderno opremljene prostore bližnje stanovanjske hiše. V okviru obnove smo posodobili opremo, kot sta dva visokotehnoška in zanesljiva kompresorja, dva velika čistilca/filtra zraka v hali, ki odsesavata meglice in zasičen zrak z emulzijo neposredno iz obdelovalnih strojev, klimatizacija prostora, prav tako smo po proizvodnji namestili energetske varčne IR-panele, ki pripomorejo k manjši porabi energije ter dokazano vplivajo k blagodejnemu počutju zaposlenih.

## Skrb za zaposlene in okolje je za nas zelo pomembno.

Po ureditvi prostorov smo kupili še en CNC-obdelovalni center, ki je močno povečal kapacitete podjetja. Ob koncu leta 2014 smo prav tako kupili CAD/CAM-programski paket Solidworks in SolidCAM za risanje, modeliranje in izdelavo CNC-programov obdelave odkovkov in odlitkov ter po novem tudi za konstruiranje utopnega kovaškega orodja ter vpenjalno-vrtalnih priprav. Ob koncu leta 2015 smo uspešno izpeljali projekt pridobitve sofinanciranega kredita, ki ga je razpisala investicijska banka SID, za nakup še tretjega CNC-obdelovalnega centra.

V naslednjih letih želimo prodreti na trg utopnih orodij in izdelave vrtalno-vpenjalnih priprav. Izdelki so višje kakovosti, saj smo ugotovili, da obstaja veliko povpraševanje na trgu po teh izdelkih. Zavedamo se, da s svojimi dolgoletnimi izkušnjami in znanjem lahko prodremo na trg in začrtamo novo pot pri razvoju podjetja v prihodnje.

Poleg že omenjenega certifikata kakovosti ISO 9001:2015 imamo certifikat finančne zanesljivosti, SME Excellent in certifikat za najboljšo bonitetno oceno v Sloveniji, Company Wall. Že sam slogan podjetja, Ekstra-kovina – ekstra kakovost, nam daje odgovor, da je kakovost storitve oz. izdelka naš primarni cilj in se tega tudi držimo, saj se zavedamo, da le s tem lahko obdržimo trenutne kupce ter lahko več kot prepričamo tudi nove.

## Naši izdelki so prisotni v naslednjih gospodarskih panogah:

- Elektro industrija;
- Avtomobilska industrija;
- Kmetijska mehanizacija;
- Strojegradnja itd.

## Temeljne vrednote podjetja in naše prednosti:

- Znanje in tradicija: večletne izkušnje in znanje na področju mehanske obdelave odkovkov in odlitkov,
- Kakovost: zagotovljena visoka kakovost naših storitev in izdelkov,
- Inovativnost: inovativen pristop k projektom in iskanju novih rešitev,
- Zanesljivost: prilagodljivost kupcu in kratki dobavni roki.

Želimo postati uspešen in hitro se razvijajoči gospodarski subjekt v panogi CNC-mehanske obdelave, izdelave utopnih orodij, vpenjalno-vrtalnih priprav, kot tudi pri ponujanju dovršenih tehničnih rešitev, ki se bo nenehno izboljševal in dosegal kratko, srednje in dolgoročne zastavljene cilje. Naše poslanstvo je kakovostna in zanesljiva mehanska obdelava odkovkov in odlitkov, izdelava utopnih orodij najvišjega kakovostnega razreda, izdelava kakovostnih vpenjalno-vrtalnih priprav ter iskanje dovršenih tehničnih rešitev z dobro zastavljenimi projekti, na katere bodo ponosni tako vodilni v podjetju kot zaposleni. To uresničujemo predvsem z več kot 25-letnimi izkušnjami, s preudarjenim gospodarjenjem, vlaganjem v nove tehnologije, stimuliranjem zaposlenih in krepitevijo partnerskih vezi.

## Cilji podjetja

- povečati prepoznavnost podjetja v ožjem in širšem okolju,
- ustvariti dobro delovno-organizacijsko okolje,
- konstantno usposabljanje zaposlenih,
- letno povečati število zaposlenih za vsaj eno osebo,
- usvajanje in razvoj novih znanj in tehnologij,
- konstantno povečanje obsega mehanske obdelave odkovkov/odlitkov,
- konstantno izboljšanje kakovosti storitev in izdelkov,
- nenehno izboljšanje stimulativnega nagrajevanja zaposlenih za preseganje predpisanih norm in zastavljenih kratkoročnih ciljev poslovanja podjetja,
- usvajanje in razvoj vpenjalno-vrtalnih priprav za nove in obstoječe stranke,
- usvajanje in razvoj utopnega kovaškega orodja za nove in obstoječe stranke.

EKSTRA-KOVINA podjetje za proizvodnjo in trgovino z izdelki iz kovine, lesa in plastike d.o.o.  
Ogljenšak 25, 2314 Zgornja Polskava, Slovenija  
DŠ: SI 45583439 IBAN SI56 0443 0000 0420 803  
BIC (SWIFT) koda: KBMASI2X (Nova KBM d.o.)

T&F 00386 2 803 52 02 E info@ekstrakovina.si W www.ekstrakovina.si



EKSTRA KVALITETA



EXTRA-KOVINA d.o.o. is a family production company where we mainly offer services of mechanical processing of forgings and castings. In the last few years, we have also been engaged, to a lesser extent, in the production of die forge tools, as well as the construction and production of holding and drilling devices. The company was founded in 1991.



In recent years, we are a rapidly-developing high-tech economic entity. We made great progress especially when we modernized our machine park, updated the associated processes and recruited the appropriate personnel, who brought the company to a higher level with additional knowledge. During the economic crisis (2008-2012), we realized that something will have to be done in terms of the development and orientation of the company, if we want to ensure the company's continued existence on the market. Therefore, we purchased a high-tech CNC machining centre in 2010, which was the first step towards modernizing the company and a big step towards long-term goals. In 2014, we, at the request of the foreign market, began to organize the necessary documentation and standardization of the company in order to obtain the ISO 9001 quality certificate, which is very important for foreign markets. In the autumn of the same year, we also obtained the quality certificate - ISO 9001: 2008. In the beginning of July 2014, on the basis of the forthcoming project for the purchase of a new CNC operating centre, the renovation of the existing workshop was started and the current office was moved (the latter was in the workshop) into modernly equipped premises of the nearby house. As part of the renovation, we have upgraded equipment such as two high-tech and reliable compressors, two large air purifiers / filters in the hall that vacuum the spray and saturated air with emulsion directly from machine tools, air conditioning of the premises, and also installed energy-efficient IR panels that contribute to less energy consumption and have a proven impact on the well-being of employees.

## Care for employees and the environments is very important to us.

After the organization of the premises, we bought another CNC machining centre, which significantly increased the capacity of the company. At the end of 2014, we also purchased the CAD / CAM Solidworks and SolidCAM software package for drawing, modelling and production of CNC processing applications for forgings and castings, and, in addition, for the construction of die blacksmith tools and holding and drilling devices. At the end of 2015, we successfully implemented the project of obtaining a co-financed loan, which was announced by the SID investment bank, for the purchase of a third CNC machining centre. In the following years, we want to penetrate the market of die tools and the production of drilling and holding devices, which are products of higher added value, as we have found that there is a high demand on the market for these products. We are aware that with our many years of experience and knowledge we can penetrate the market of these products and design a new path in the development of the company in the future.

In addition to the aforementioned ISO 9001:2015 quality certificate, we also have the SME Excellent certificate of financial reliability. The very slogan of the company, "Ekstra-kovina – ekstra kvaliteta" (Engl. "Extra-metal – Extra quality"), means that the quality of the service or the product is our primary goal and we stick to it, because we are aware that this is the only way to keep the current customers and convince the new ones.

## Our products are present in the following sectors:

- Electrical industry;
- Automotive industry;
- Agricultural machinery;
- Mechanical engineering, etc.

## Fundamental values of the company and our advantages:

- Knowledge and tradition: several years of experience and knowledge in the field of mechanical processing of forgings and castings;
- Quality: guaranteed high quality of our services and products;
- Innovation: an innovative approach to projects and finding new solutions;
- Reliability: flexible customer service and short delivery times.

We want to become a successful and fast-developing economic entity in the CNC industry of mechanical processing, production of die tools, holding and drilling devices, as well as offering complete technical solutions that will constantly improve and achieve short, medium and long-term goals. Our mission is quality and reliable mechanical processing of forgings and castings, production of die tools of the highest quality, production of high-quality holding and drilling equipment, as well as searching for perfect technical solutions with well-established projects that will be the source of pride to both the company's management and the employees. This is accomplished primarily through more than 25 years of experience, with prudent management, investments in new technologies, employee stimulation and strengthening of partnerships.

## Company's goals

- Increase the visibility of the company in a narrower and wider environment;
- Create a good working and organizational environment;
- Constant training of employees;
- Annually increase the number of employees by at least one person;
- Learn and develop new knowledge and technologies;
- Constant increase in the scope of mechanical processing of forgings / castings;
- Constant improvement of the quality of services and products;
- Constant improvement of the stimulating remuneration of employees for exceeding the prescribed norms and the set short-term goals of the company's operations;
- Adopt and develop holding and drilling devices for new and existing customers;
- Adopt and develop die blacksmith's forge tools for new and existing customers;