



Industria Metalli S.r.l.

Company profile



Index

- History and Ownership
- Plant Location
- Facts and Figures
- Sales outlook
- HPDC Department
- Die casting lay out
- Machining Department
- Machining Lay out
- Future investments
- Alloys
- Part inspections
- Certifications
- OEM end user products
- Products Portfolio

Industria Metalli S.r.l.

Month	Year	Quarter	Revenue	Profit	Margin	Market Share	Customer Satisfaction	Employee Retention
Jan	2023	Q1	120	20	16.7%	15%	85%	
Feb	2023	Q1	110	18	16.4%	14%	84%	
Mar	2023	Q1	130	22	16.9%	16%	86%	
Apr	2023	Q2	140	25	17.9%	17%	87%	
May	2023	Q2	150	28	18.7%	18%	88%	
Jun	2023	Q2	160	30	18.8%	19%	89%	
Jul	2023	Q3	170	32	18.8%	20%	90%	
Aug	2023	Q3	180	35	19.4%	21%	91%	
Sep	2023	Q3	190	38	19.9%	22%	92%	
Oct	2023	Q4	200	40	20.0%	23%	93%	
Nov	2023	Q4	210	42	19.9%	24%	94%	
Dec	2023	Q4	220	45	20.5%	25%	95%	
Jan	2024	Q1	230	48	20.9%	26%	96%	
Feb	2024	Q1	240	50	20.8%	27%	97%	
Mar	2024	Q1	250	52	20.8%	28%	98%	
Apr	2024	Q2	260	55	21.2%	29%	99%	
May	2024	Q2	270	58	21.5%	30%	100%	
Jun	2024	Q2	280	60	21.4%	31%	100%	
Jul	2024	Q3	290	62	21.4%	32%	100%	
Aug	2024	Q3	300	65	21.7%	33%	100%	
Sep	2024	Q3	310	68	22.0%	34%	100%	
Oct	2024	Q4	320	70	21.9%	35%	100%	
Nov	2024	Q4	330	72	21.8%	36%	100%	
Dec	2024	Q4	340	75	21.8%	37%	100%	
Jan	2025	Q1	350	78	22.3%	38%	100%	
Feb	2025	Q1	360	80	22.2%	39%	100%	
Mar	2025	Q1	370	82	22.2%	40%	100%	
Apr	2025	Q2	380	85	22.4%	41%	100%	
May	2025	Q2	390	88	22.6%	42%	100%	
Jun	2025	Q2	400	90	22.5%	43%	100%	
Jul	2025	Q3	410	92	22.5%	44%	100%	
Aug	2025	Q3	420	95	22.6%	45%	100%	
Sep	2025	Q3	430	98	22.8%	46%	100%	
Oct	2025	Q4	440	100	22.7%	47%	100%	
Nov	2025	Q4	450	102	22.7%	48%	100%	
Dec	2025	Q4	460	105	22.8%	49%	100%	
Jan	2026	Q1	470	108	23.0%	50%	100%	
Feb	2026	Q1	480	110	22.9%	51%	100%	
Mar	2026	Q1	490	112	22.9%	52%	100%	
Apr	2026	Q2	500	115	23.0%	53%	100%	
May	2026	Q2	510	118	23.1%	54%	100%	
Jun	2026	Q2	520	120	23.1%	55%	100%	
Jul	2026	Q3	530	122	23.0%	56%	100%	
Aug	2026	Q3	540	125	23.1%	57%	100%	
Sep	2026	Q3	550	128	23.3%	58%	100%	
Oct	2026	Q4	560	130	23.2%	59%	100%	
Nov	2026	Q4	570	132	23.2%	60%	100%	
Dec	2026	Q4	580	135	23.3%	61%	100%	
Jan	2027	Q1	590	138	23.4%	62%	100%	
Feb	2027	Q1	600	140	23.3%	63%	100%	
Mar	2027	Q1	610	142	23.3%	64%	100%	
Apr	2027	Q2	620	145	23.4%	65%	100%	
May	2027	Q2	630	148	23.5%	66%	100%	
Jun	2027	Q2	640	150	23.4%	67%	100%	
Jul	2027	Q3	650	152	23.4%	68%	100%	
Aug	2027	Q3	660	155	23.5%	69%	100%	
Sep	2027	Q3	670	158	23.6%	70%	100%	
Oct	2027	Q4	680	160	23.5%	71%	100%	
Nov	2027	Q4	690	162	23.5%	72%	100%	
Dec	2027	Q4	700	165	23.6%	73%	100%	
Jan	2028	Q1	710	168	23.7%	74%	100%	
Feb	2028	Q1	720	170	23.6%	75%	100%	
Mar	2028	Q1	730	172	23.6%	76%	100%	
Apr	2028	Q2	740	175	23.7%	77%	100%	
May	2028	Q2	750	178	23.8%	78%	100%	
Jun	2028	Q2	760	180	23.7%	79%	100%	
Jul	2028	Q3	770	182	23.7%	80%	100%	
Aug	2028	Q3	780	185	23.8%	81%	100%	
Sep	2028	Q3	790	188	23.9%	82%	100%	
Oct	2028	Q4	800	190	23.8%	83%	100%	
Nov	2028	Q4	810	192	23.8%	84%	100%	
Dec	2028	Q4	820	195	23.9%	85%	100%	
Jan	2029	Q1	830	198	23.9%	86%	100%	
Feb	2029	Q1	840	200	23.8%	87%	100%	
Mar	2029	Q1	850	202	23.8%	88%	100%	
Apr	2029	Q2	860	205	23.9%	89%	100%	
May	2029	Q2	870	208	24.0%	90%	100%	
Jun	2029	Q2	880	210	23.9%	91%	100%	
Jul	2029	Q3	890	212	23.9%	92%	100%	
Aug	2029	Q3	900	215	24.0%	93%	100%	
Sep	2029	Q3	910	218	24.1%	94%	100%	
Oct	2029	Q4	920	220	24.0%	95%	100%	
Nov	2029	Q4	930	222	24.0%	96%	100%	
Dec	2029	Q4	940	225	24.1%	97%	100%	
Jan	2030	Q1	950	228	24.1%	98%	100%	
Feb	2030	Q1	960	230	24.0%	99%	100%	
Mar	2030	Q1	970	232	24.0%	100%	100%	
Apr	2030	Q2	980	235	24.1%	100%	100%	
May	2030	Q2	990	238	24.1%	100%	100%	
Jun	2030	Q2	1000	240	24.0%	100%	100%	
Jul	2030	Q3	1010	242	24.0%	100%	100%	
Aug	2030	Q3	1020	245	24.1%	100%	100%	
Sep	2030	Q3	1030	248	24.1%	100%	100%	
Oct	2030	Q4	1040	250	24.0%	100%	100%	
Nov	2030	Q4	1050	252	24.0%	100%	100%	
Dec	2030	Q4	1060	255	24.1%	100%	100%	



Founded back in 1963 by Becchetti Brothers, today is managed by the 2nd generation of the family

100% private



Production originally involved different processes and metals.

Today we are

Focused on finished parts in Aluminum HPDC



1985 first plant extension
2005 second plant extension
2014-2019 new lay out ; instalment of automated die casting cells and state of the art machining dept.

2019
machining department extension

History and Ownership



Plant Location



Airport Facilities

- Milan Linate
- Bergamo Orio al Serio
- Verona Villafranca





- **Europe is our Market:**
 - 55% Germany
 - 25% Other EU Countries
 - 15% Italy
 - 5% Non EU Countries

Markets:



- **Turnover :**
 - 2017: 23 M€
 - 2018: 21 M€
 - 2019: 20 M€

Turnover:



- **Single plant location**
- **91 People:**
 - 3 Engineering
 - 4 Administration & HR
 - 4 Sales and Logistic
 - 13 Quality
 - 67 Production

Employees:



- **Up to 9000 Tons/year**
- 0,5Kg<30Kg
- 17 Casting cells
- CNC machining
- In House T5 heat treatment

Capacity:



- **What we provide:**
 - Tool engineering & design
 - Machining & testing
 - In House Heat Treatment

Services



- 5% Non Automotive
- 45% truck and bus
- 50% Passenger cars

Turn over distribution



Facts and Figures

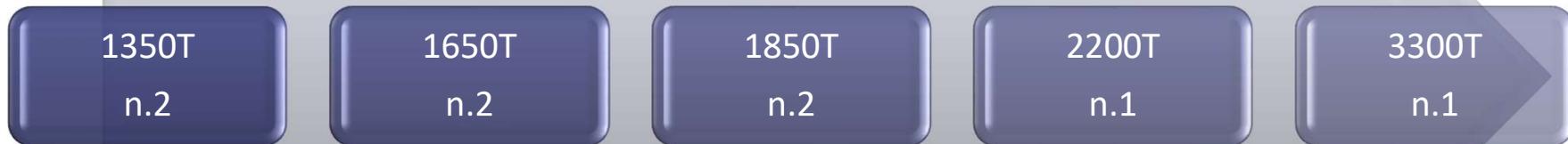


HPDC Department

8 Die-casting cells in the range of <1.300Tons



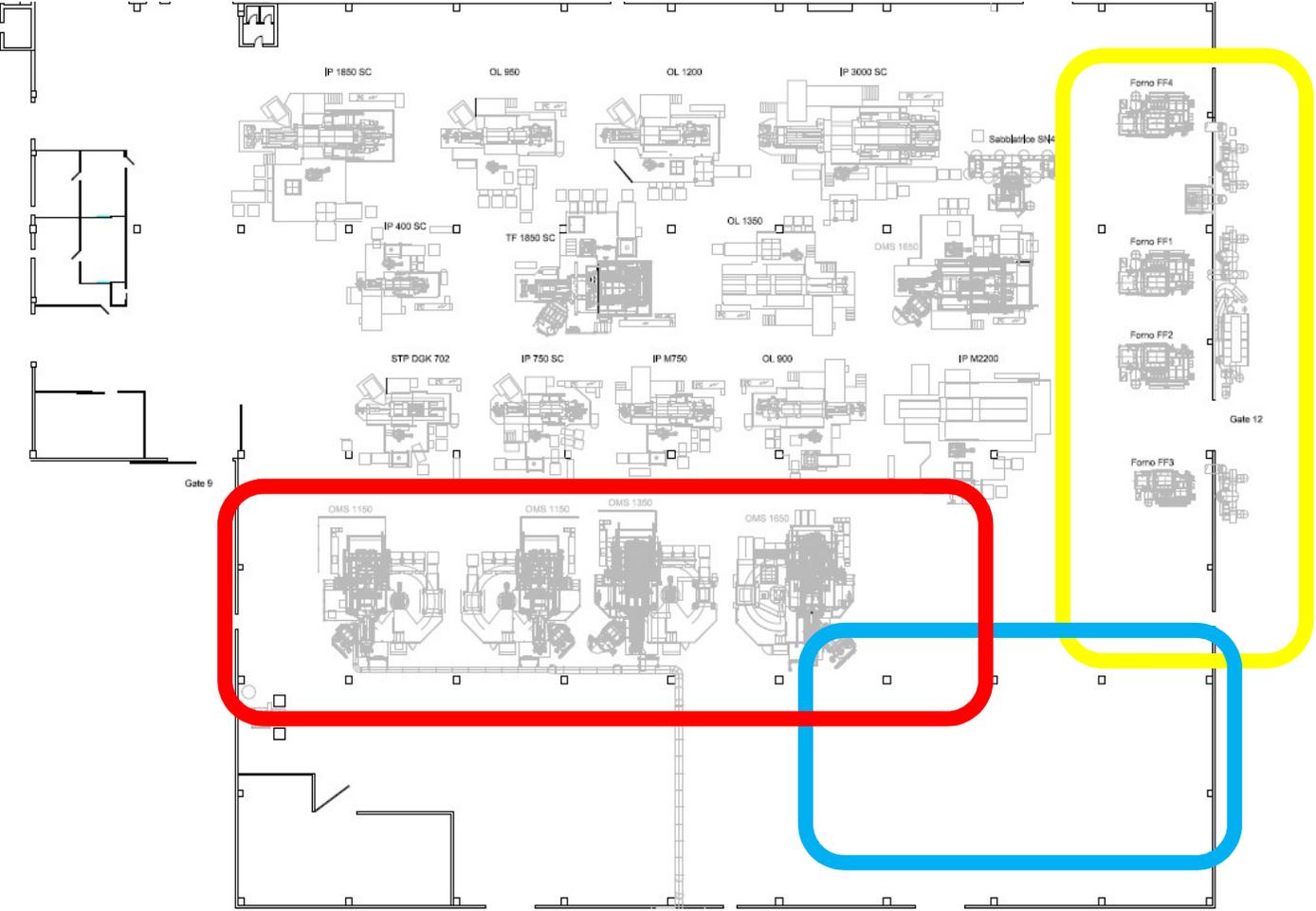
8 Die-casting cells in the range of >1.300Tons



Room available for
additional 2 casting
cell in the range of
2800Ton – 4000Ton
clamping force

Casting Cells

HPDC layout



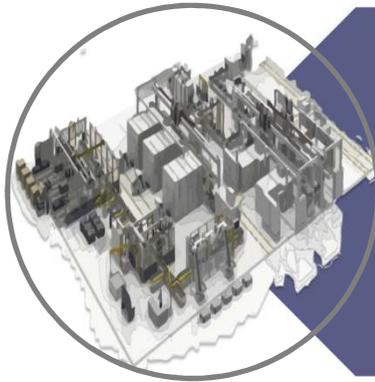
Latest 4 casting cells
(2017)

Room available

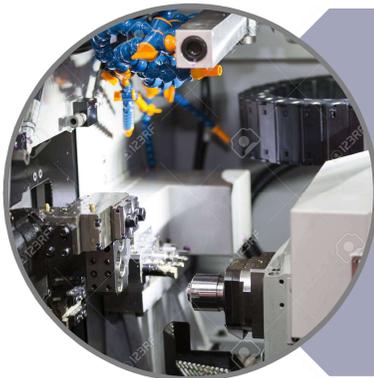
Melting
Furnaces



Machining Department



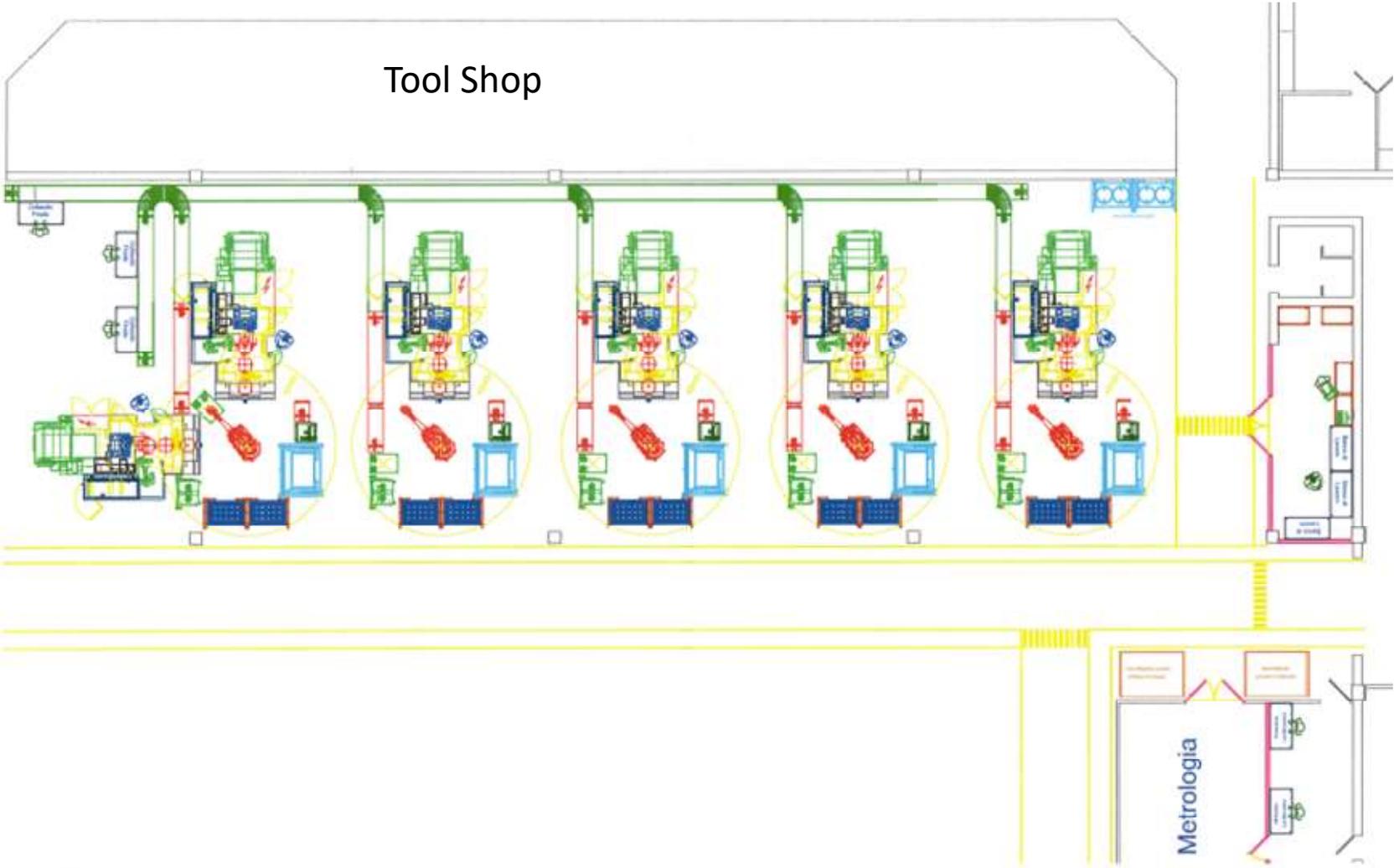
Up to 5000m² to supply finished products machined and/or assembled in house



Up to 16 CNC island with dedicated washing machine and testing bench



MACHINING LAYOUT (Phase 1)



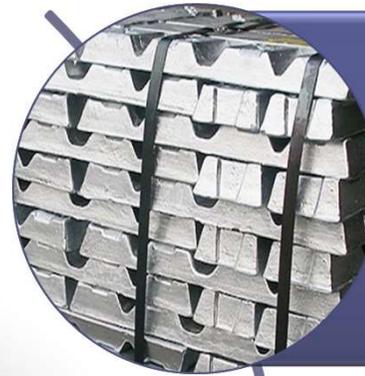


Future investment





Alloys we use



4 Melting Furnaces



Standard alloys:

- EN AB 46000
- EN AB 46100
- EN AB 47100
- EN AB 43400



Special alloys:

- Silafont[®] 36
- Magsimal[®] -59



Parts inspection



Internal

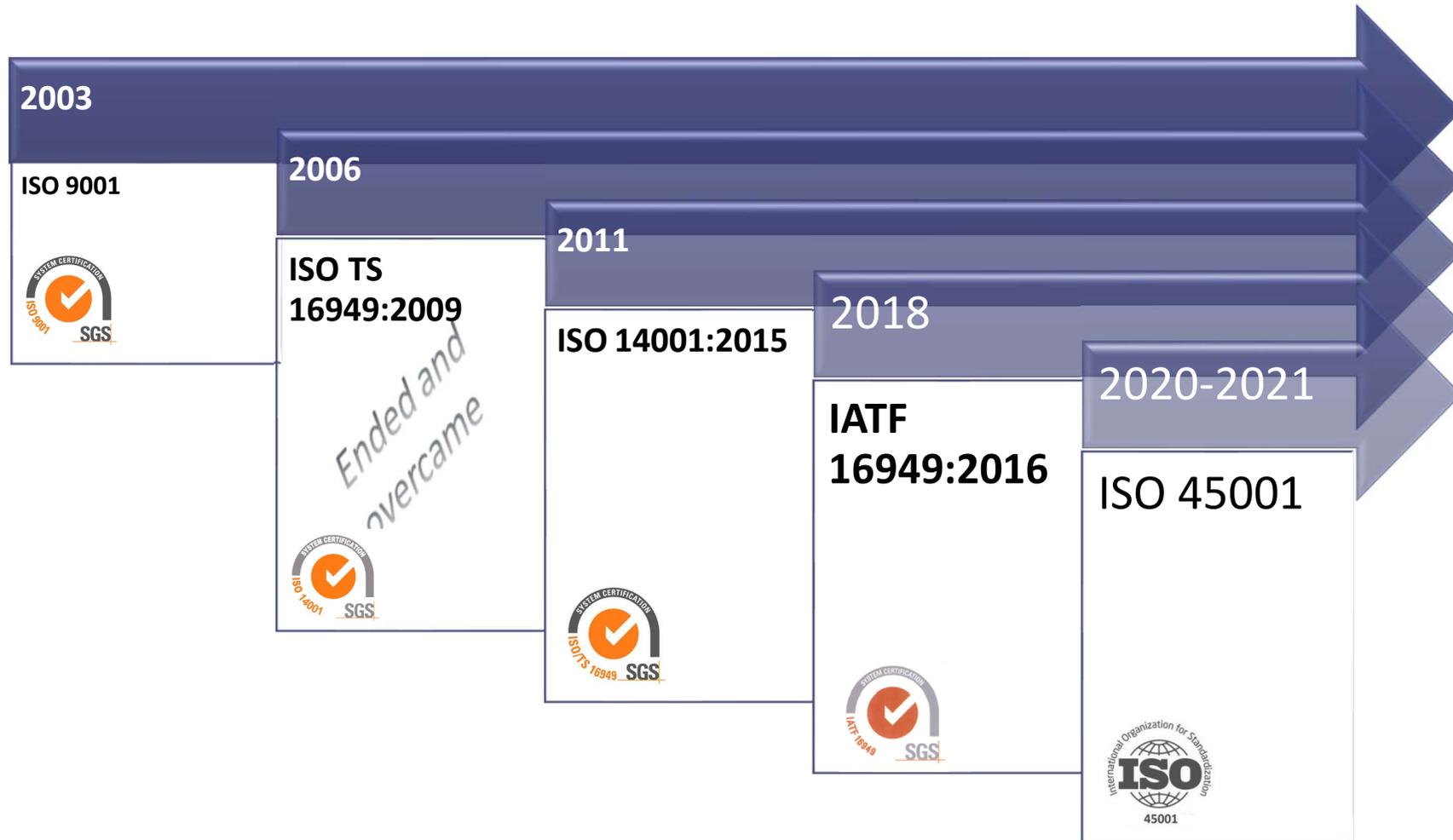
- Quantometer
- 2 X-Ray Equipment
- CT
- Hardness Tester HB HRC
- Micrographic analysis
- Metallurgical Microscope
- 2CMM Exagon
- 3D Scan Arm
- Testing machine for tensile
- Surface profiler

Outsourcing

- Tool Calibration
- Material Mechanical Properties



Quality Assurance Certifications:





OEM products

Passenger cars

BMW

DAIMLER

FCA

FORD

OPEL

PSA

RENAULT

VW – AUDI

Trucks and commercial vehicles

DAF

IVECO

MAN

NAVISTAR

SCANIA

VOLVO



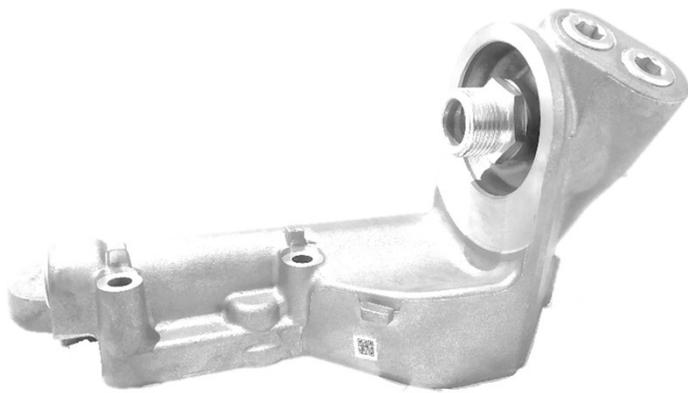
Product portfolio overview



- Application: Oil filter module
- Volume: 75.000 pcs/y
- Weight: 9,500 Kg
- Material: AlSi9Cu3(Fe)

- Application: Water pump motor housing
- Volume: 380.000 pcs/y
- Weight: 0,700 Kg
- Material: AlSi9Cu3(Fe)

Product portfolio overview



- Application: Oil filter module
- Volume: 50.000
- Weight: Kg
- Material: AlSi9Cu3(Fe)



- Application: Inverter housing
- Volume: 5000
- Weight: 3 Kg
- Material: AlSi9Cu3(Fe)

Product portfolio overview



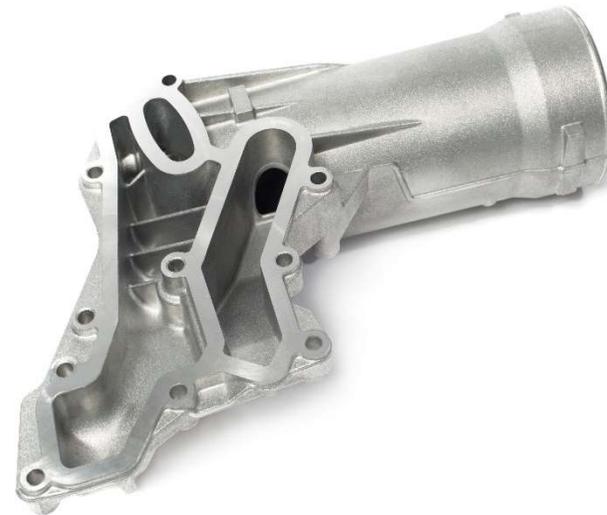
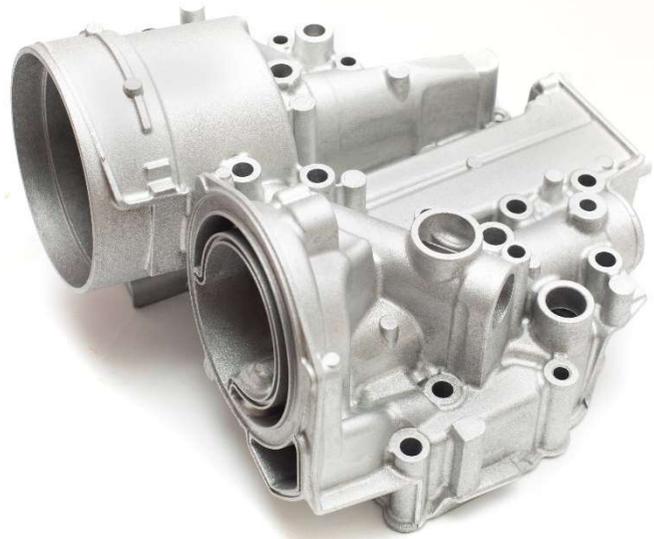
- Application: Body Lightning
- Volume: 6000
- Weight: 7,5 Kg
- Material: AlSi9Cu3(Fe)



- Application: Battery Housing
- Volume: 10000
- Weight: 9 Kg
- Material: AlSi9Cu3(Fe)



Product portfolio overview /cont.

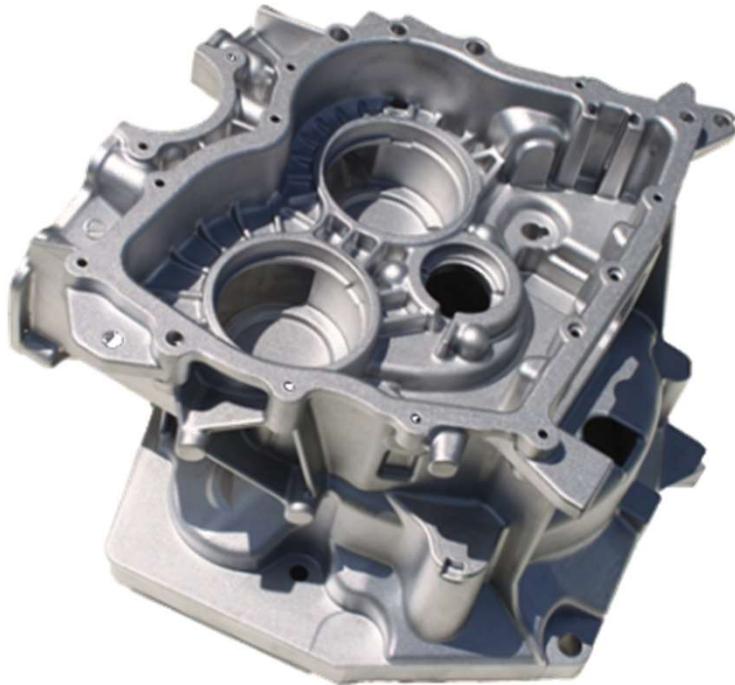


- Application: Oil filter module
- Volume: 60.000 pcs/y
- Weight: 8,500 Kg
- Material: AlSi9Cu3(Fe)

- Application: Oil filter module
- Volume: 90.000 pcs/y
- Weight: 2,800 Kg
- Material: AlSi9Cu3(Fe)



Product portfolio overview /cont.



- Application: Clutch housing
- Volume: 30.000 pcs/y
- Weight: 8,500 Kg
- Material: AISi9Cu3(Fe)



- Application: Electric Motor Housing
- Volume: 20.000 pcs/y
- Weight: 20,5 Kg
- Material: AISi9Cu3(Fe)



Product portfolio overview



- Application: Steering housing
- Volume: 450.000 pcs/y
- Weight: 2,800 Kg
- Material: AlSi9Cu3(Fe)



- Application: Tandem pump body
- Volume: 1.500.000 pcs/y
- Weight: 1,000 Kg
- Material: AlSi9Cu3(Fe)

Aluminium
High Pressure Die Casting
Expertise



Industria Metalli

*INDUSTRIA METALLI srl
25081 Bedizzole (Brescia) Italy
via Garibaldi, 21
Tel. +39 030 6875211 r.a.
Fax +39 030 674507*

***info@industriametalli.it
www.industriametalli.it***

<https://www.instagram.com/industriametalli/>

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